

RFP No: 2197

Date: 06/06/2026



REQUEST FOR PROPOSAL (RFP)

FOR

SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR

Issuer:

Chief District Medical & Public Health Officer
District Headquarter Hospital, Keonjhar,

Odisha – 758001Keonjhar,

Email: dmfkeonjharhealth@gmail.com

Address for Communication & Submission of Documents

Chief District Medical & Public Health Officer

District Headquarter Hospital, Keonjhar,

Odisha – 758001Keonjhar,

Email: dmfkeonjharhealth@gmail.com

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Disclaimer

This Request for Proposal (RFP) is issued by the Chief District Medical and Public Health Officer, Keonjhar, Odisha, hereinafter referred to as CDM&PHO Keonjhar, Government of Odisha.

While the information in this RFP has been prepared in good faith, it does not support to be comprehensive or to have been independently verified. Neither CDM&PHO Keonjhar, Odisha nor any of its officers or employees, nor any of their advisers nor consultants accept any liability or responsibility for the accuracy, reasonableness or completeness of, or for any errors, omissions or misstatements, negligent or otherwise, relating to the proposed assignment, or makes any representation or warranty, express or implied, with respect to the information contained in this RFP or on which this RFP is based or with respect to any written or oral information made or to be made available to any of the recipients or their professional advisers and, so far as permitted by law and except in the case of fraudulent misrepresentation by the party concerned, and liability therefore is hereby expressly disclaimed.

The information contained in this RFP is selective and is subject to updating, expansion, revision, and amendment at the sole discretion of the CDM&PHO Keonjhar, Odisha who is the Client. It does not claim to contain all the information that a recipient may require for the purposes for deciding for participation in this selection process. Each bidder must conduct its own analysis of the information contained in this RFP, to correct any inaccuracies therein and is advised to carry out its own investigation into the proposed assignment, the regulatory regime which applies thereto and by and all matters pertinent to the project and to seek its own professional advice on the legal, financial, and regulatory consequences of entering into any agreement or arrangement relating to the project.

This RFP includes certain statements, information, projections, and forecasts with respect to the proposed assignment. Such statements, information, projections, and forecasts reflect various assumptions made by the management, officers, and employees of the CDM&PHO Keonjhar, Odisha / Client, which (the assumptions and the base information on which they are made) may or may not prove to be correct. No representation or warranty is given as to the reasonableness of forecasts or the assumptions on which they may be based and nothing in this RFP is, or should be relied on as, a promise, representation, or warranty.

CDM&PHO Keonjhar, Government of Odisha shall be the sole and final authority with respect to selection of an Agency for the purpose through this RFP.

Bidder Data and Factsheet

Sr. No.	Particular	Details
1	Name of the Client / Contact Person / Address for Submission of Proposal	Chief District Medical & Public Health Officer (CDM&PHO), Keonjhar, District Headquarter Hospital, At/Post: District Keonjhar, Odisha - 758001 Email: dpmu.nhmkeonjhar@gmail.com
2	Method of Selection	Quality and Cost Based Selection (QCBS) Method (70:30)
3	Availability of RFP Document	https://kendujhar.odisha.gov.in/
4	Date of Issue of RFP	06/06/2026
5	Deadline for Submission of Pre-Proposal Query	11/06/2026 on 'dmfkeonjharhealth@gmail.com'
6	Issue of Pre-proposal Clarifications	12/06/2026 via online mode on https://kendujhar.odisha.gov.in/
7	Last Date for Submission of Bid	29/06/2026 before 05.00 PM
8	Date of Opening of Technical Bid	30/06/2026 at 11.00 AM
9	Date of Technical Presentation	To be intimated (only those Bidders who qualify in the Stage I of the evaluation i.e Pre-qualification Criteria)
10	Date of Opening of Financial Bid	Shall be communicated to the qualifying bidders via email
11	Place of Opening of Proposal	NHM Conference Hall, District Headquarter Hospital, Keonjhar - 758001
12	Mode of Submission	Speed Post / Registered Post / Courier only to the address as specified above during the office hour only. Submission of bid through any other mode and late bid will be rejected
13	Bid Processing Fee (Non-Refundable)	INR10,000/- (Rupees Ten Thousand only) (including GST) in the form of DD/ FD/Postal deposit drawn in favour of "CDMO KEONJHAR DMF" Keonjhar" drawn in any Nationalized / Scheduled Bank payable at Keonjhar. The bid processing fee shall be submitted along with the 1 st Inner Envelope of the Technical Proposal.
14	Earnest Money Deposit (EMD) (Refundable)	INR 5,00,000/- (Five Lakhs only) in the form of demand draft drawn in favour of "CDMO KEONJHAR DMF" drawn in any Nationalized / Scheduled Bank payable at Keonjhar. The EMD shall be submitted along with the 1 st Inner Envelope of the Technical Proposal.
15	Performance Bank Guarantee	3 % of the entire contract value

16	Name of the Project	"SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR"
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NOTE:

- The Client reserves the right to change any schedule. Please visit the website '<https://kendujhar.odisha.gov.in/> regularly for the same.
- Proposals must be submitted before the date, time and venue mentioned in the Factsheet through Speed/Registered Post / Courier. Proposals that are received after the deadline will not be considered.

-S/D

**Chief District Medical and Public Health Officer,
Keonjhar**

Section I: Letter of Invitation

1. Letter of Invitation

RFP No: 2197

Dated: 06/06/2026

Name of the Assignment:

"Selection of Agency for Supply, installation and commissioning of IoT-enabled Digital Diagnostic Kits for Ayushman Arogya Mandir - Sub Center (AAM-SC), at Keonjhar district under DMF, Keonjhar"

The "Chief District Medical and Public Health Officer, Keonjhar" Government of Odisha (The Client) invites sealed proposal from eligible bidder under the process for " **SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR**"

1. More details on the proposed study are provided at Section-3: Terms of Reference (ToR) of this RFP Document.
2. A bidder will be selected under QCBS Selection procedure as prescribed in the RFP Document in accordance with the procedures prescribed herewith circulated vide Office Memorandum No. 37323/F, Dated: 30.11.2018 of Finance Department, Govt. of AT KEONJHAR DISTRICT.
3. The proposal, complete in all respect as specified in the RFP Document must be accompanied with a non- refundable amount of INR. 10,000/- (Rupees Ten Thousand only) towards Bid Processing Fee and a **Refundable amount towards EMD of INR 5,00,000/- (Rupees Five Lakhs only)** in form of **DD/ FD/Postal deposit** in favour of "CDMO KEONJHAR DMF" drawn from any Scheduled/Nationalized Bank and payable at Keonjhar, AT KEONJHAR DISTRICT failing which the bid will be rejected.
4. The proposal must be delivered at the specified address as per the Bidder Data Sheet by Speed post / Registered Post / Courier only. The Client shall not be responsible for postal delay or any consequence. Submission of proposal through any other mode will be rejected.
5. The last date and time for submission of proposal complete in all respects is Dt. 29/06/2026 before 5.00 PM and the date of opening of the technical proposal is 30/06/2026 at 11.00 AM in the presence of the bidder's representative at the specified address as mentioned in the Bidder Data Sheet. Representatives of the bidders may attend the meeting with due authorization letter on behalf of the bidder.

6. This RFP includes following sections:
 - a. Letter of Invitation [Section - I]
 - b. Instructions to the Bidder [Section - II]
 - c. Terms of Reference [Section - III]
 - d. Technical Proposal Submission Forms [Section - IV]
 - e. Financial Proposal Submission Form [Section -V]
 - f. Annexure [Section - VI]
7. While all information/data given in the RFP are accurate within the consideration of scope of the proposed assignment to the best of the Client's knowledge, the Client holds no responsibility for accuracy of information, and it is the responsibility of the bidder to check the validity of information/data included in this RFP. The Client reserves the right to accept / reject any / all proposals / cancel the entire selection process at any stage without assigning any reason thereof.

-S/D

**Chief District Medical and Public Health Officer,
Keonjhar,**

Section II: Terms of Reference

1. Introduction

AT KEONJHAR DISTRICT, maternal and neonatal health indicators reflect persistent challenges amid improvements in institutional deliveries and ANC coverage. Currently, during antenatal check-ups at VHSND and Sub-Centre levels, key maternal parameters such as Blood Pressure (BP), Weight, Hemoglobin (Hb), Fetal Heart Rate (FHR), Pulse, and Blood Glucose are manually recorded using conventional instruments. These readings are logged on paper registers without real-time digital backup, leading to issues such as illegible entries, manual errors, and delayed data entry into the RCH portal.

This delay limits real-time visibility of critical abnormalities such as high BP or anemia, delaying timely risk classification and referral. While NFHS-5 reports over 50% of pregnant women in Keonjhar have risk factors such as anemia or hypertension, only 4–8% of high-risk pregnancies (HRP) are reflected in official RCH data, indicating significant underreporting.

The absence of real-time digital data disrupts the continuum of care—pregnant women with severe conditions are often not flagged promptly, leading to adverse outcomes, including maternal complications and neonatal distress.

Deploying IoT-enabled Point-of-Care (POC) diagnostic devices in Keonjhar can transform antenatal care delivery. These smart devices will capture BP, Weight, Hb, FHR, Pulse, and Glucose readings automatically to cloud via Mobile device, enabling analytics dashboards and instant alerts for abnormal findings and providing ANMs, MOs, and district supervisors with real-time data visibility to monitor and manage high-risk pregnancies effectively.

Such technology-driven interventions promise to improve maternal health outcomes by enabling early intervention, reducing avoidable complications, and strengthening data accuracy and reporting mechanisms at the grassroots level.

2. Scope of Work

The selected Service Provider shall be responsible for deploying, operating, and maintaining IoT-enabled digital diagnostic devices and related digital systems for real-time maternal health screening and high-risk pregnancy identification across Sub-Centres and VHSND sites in Keonjhar district. The scope includes, but is not limited to, the following components:

2.1 Supply and Deployment of IoT-Enabled POC Devices

The Service Provider shall supply, install, and operationalize portable, battery-operated, digitally connected diagnostic devices capable of performing the following tests:

- Blood Pressure (BP)
- Hemoglobin (Hb)
- Blood Glucose
- Body Weight
- Pulse Rate
- Fetal Heart Rate (FHR)

All devices must be IoT-enabled (Bluetooth) and integrated with a mobile phone to ensure automatic data transfer to the digital health dashboard, eliminating manual entry and transcription errors. Mobile phone shall be supplied as part of the kit by the selected bidder.

2.2 Mobile Application and Platform Features

The mobile application shall:

- Operate on Android with a unified app managing all IoT-enabled POC devices.
- Enable each device to perform tests independently and transmit data via Bluetooth.
- Support digital report dissemination via SMS, WhatsApp, or email.
- Include error-prevention algorithms to detect and flag abnormal readings.
- Function on 4G or higher connectivity and support offline mode for low-connectivity areas.
- Enable ready-to-use device integration and flexible future expansion.
- Incorporate intelligent validation to identify discrepancies during testing.
- Support smooth device upgrades without disrupting operations.
- Generate periodic reports (weekly, monthly, annually) accessible via dashboard and auto-shared with block/district authorities.
- Ensure secure cloud-based data storage, quick retrieval, and reliable backup.
- Provide a Population Health Intelligence dashboard for actionable insights.
- Allow creation of tailored reports as per program requirements.
- Ensure interoperability with existing HIS and government health portals.
- Enable data export and reporting for CDMO and NHM officials.

2.3 Capacity Building and Training

The Service Provider shall conduct hands-on training sessions for ANMs, ASHAs, and Medical Officers on:

- Use and maintenance of IoT-POC devices
- Data entry and verification on mobile applications
- Interpretation of abnormal readings and escalation protocols

Training materials (manuals, videos, SOPs) must be provided for easy comprehension and sustainability.

2.4 Operations, Maintenance, and Technical Support

The Service Provider shall ensure:

- Regular calibration and preventive maintenance of all devices
- Technical helpline and on-call support for field staff
- Replacement or repair of faulty units within defined turnaround times

2.5 Data Sharing and Ownership

- **Ownership of Data:** The Client / DMF Keonjhar / District Administration is the sole owner of all data generated under the contract, governed by Government of AT KEONJHAR DISTRICT regulations.
- **Restriction on Sharing:** Data shall not be shared with any external party without prior written permission of the Client. Violation may result in legal action under applicable laws.
- **Data Submission to Client:** The Agency shall provide detailed data to the Client upon request for monitoring, evaluation, or any other official purpose.

2.6 Monitoring, Evaluation, and Reporting

The Service Provider shall submit periodic reports to the District Health Office covering:

- Total number of beneficiaries screened
- Number of high-risk pregnancies identified
- Device performance and uptime statistics

Dashboards and reports shall support data-driven decision-making, enabling timely referrals, interventions, and improved health outcomes.

3. Technical Specifications

3.1 Components of the IoT-Based Digital Diagnostics

Device	Specifications	Certificates
Blood Pressure Monitor	Automatic upper-arm monitor with LCD display, Bluetooth connectivity. Measures BP and pulse via oscillometric method. Supports small, medium, and large cuff sizes.	CDSCO / CE / FDA
Glucometer	Bluetooth-enabled, digital or mobile display. Uses test strips, sample volume $\leq 0.5-0.6 \mu\text{L}$. Measures 20–700 mg/dL glucose. Reading in 5–10 sec. Supports FBS, PPBS, RBS tests. Battery-operated.	CDSCO / CE / FDA
Hemoglobinometer	Bluetooth-enabled, invasive measurement. Hb range 4–25 g/dL. Blood volume 8–15 μL . Capillary, venous, or arterial samples. Auto/self-calibration per ICSH. Operating temp 5–50°C. Battery-operated.	CDSCO / CE / FDA
Pulse Oximeter	Compact design, SpO ₂ and pulse rate readings. Battery or rechargeable, Bluetooth-enabled.	CDSCO / CE / FDA
Body Weight Scale (BCA)	Measures weight. Battery-operated, Bluetooth-enabled.	Metrological Certificate
Fetal Heart Rate Monitor	Bluetooth-enabled continuous Doppler device, measuring range 50–230 bpm, battery included	CDSCO / CE / FDA
Mobile Phone	OS: Android, Touchscreen size $\geq 6.00''$, RAM $\geq 4 \text{ GB}$, Internal memory $\geq 64\text{GB}$, Connectivity: 4G and higher, Wi-Fi & Bluetooth, Battery: Rechargeable	-

Note: All certificates and brochures are to be submitted along with the technical proposal for verification.

3.2 Consumables & Carry Bag to be Provided

1. **Test Strips:**
 - Glucose test strips
 - Hemoglobin test strips
 - Urine Dipstick - (Glucose & Protein)
2. **Carry Bag:**
 - Sturdy, portable, compact, easy to carry
 - Accommodates all POC devices
 - Total weight (including accessories) ≤ 7 kg

3.3 Mobile Application Requirement

1. Unified Android-based application to manage all IoT-enabled POC devices
2. Each device transmits test data via Bluetooth
3. Digital report dissemination via SMS, WhatsApp, or email
4. Error-prevention algorithms for abnormal readings
5. Operates online (4G+) and offline for low-connectivity areas

3.4 Platform Features

1. Ready-to-use integration for all devices, flexible for future expansion
2. Intelligent validation to flag discrepancies during testing
3. Smooth device upgrades without disrupting operations
4. Periodic reporting: weekly, monthly, annual. Reports auto-shared with block/district authorities
5. Cloud-enabled secure storage, quick retrieval, and backup
6. Population Health Intelligence dashboard for actionable insights
7. Interoperable with existing HIS and government health portals
8. Capacity-building support for smooth adoption and usage

3.5 Support & Maintenance

1. Comprehensive technical support and training for paramedics and staff
2. At least one refresher training session
3. Warranty on hardware for 3 years
4. Device replacement within 4 working days in case of technical issues
5. Software support including updates for 3 years
6. Local office or employee in project area for ongoing support

3.6 Deliverables

SCHEDULE OF DELIVERABLES AND TIMELINES

(Procurement of Goods with Incidental Services)

Sl. No.	Deliverable	Category (Goods / Incidental Services)	Timeline from Date of LoA
1	Submission of Detailed Implementation & Delivery Plan	Incidental Service	Week 0-2
2	Supply of Digital POC Diagnostic Devices (BP, Hb, Glucose, Pulse, Weight, FHR), Mobile Phone with Installed Application, Consumables (Initial Stock), Carry Bags, Chargers & Accessories	Goods	Week 6-8
3	Installation, Configuration & Calibration of Devices	Incidental Service	Week 6-8
4	Provision & Configuration of Mobile Application / Software Interface	Incidental Service	Week 6-8
5	Commissioning of Devices and Systems	Incidental Service	Week 6-8
6	Initial User Training for ANMs, ASHAs & Medical Officers	Incidental Service	Month 6-8
7	Submission of Training Materials (Manuals, SOPs, Videos)	Incidental Service	Month 6-8
8	Go-Live and Start of Routine Operations	Incidental Service	Month 6-8
9	Preventive & Corrective Maintenance Services	Incidental Service	Month 3-6 (Ongoing)
10	Warranty Support for Hardware	Incidental Service	Month 3 onward (as per warranty terms)
11	Refresher Training (Minimum One)	Incidental Service	Month 5
12	Periodic Performance and Usage Reports	Incidental Service	Monthly

- i. The **Date of Issue of Letter of Award (LoA)** shall be treated as **Day Zero**.
- ii. Timelines are indicative and may be modified with approval of the Competent Authority.
- iii. Warranty and software support shall be co-terminus with the contract period, as per tender conditions.
- iv. The procurement remains **goods-centric**, with services treated strictly as **incidental to supply, installation and maintenance**, in line with GFR 2017.
 - a. **Contract Period** : The total contract period shall be Three (03) years from the date of successful installation and commissioning of all devices.
 - b. This includes three (03) years of comprehensive hardware warranty and software support.

3.7 Payment Terms:

General Conditions

- i. Payments shall be made to the Selected Bidder upon achievement of specified milestones and acceptance of deliverables by the Procuring Entity.
- ii. No advance payment shall be made unless explicitly permitted in the Bid Data Sheet.
- iii. All invoices must be accompanied by supporting documents required for each milestone.
- iv. Taxes and statutory deductions shall apply as per prevailing government regulations.

1. Payment Schedule

Sr. No.	Component	Payment %	Payment Frequency / Milestone	SLA / Performance Requirement	Supporting Documents for Payment
1	Supply & Delivery of Goods (POC diagnostic devices, mobile devices if any, consumables, accessories) Installation, Configuration, Calibration & Commissioning including software enablement	70 %	One-time / Pro-rata on completion of supply or phased delivery as per BoQ	Timely delivery as per delivery schedule; goods supplied as per BoQ quantities Devices installed and operational; systems enabled for routine use	Supplier invoice, delivery challans, packing list, BoQ-wise supply statement Supplier invoice, installation & commissioning report, configuration summary
2	Training & Go-Live and Start of Routine Operations	30%	One-time / Pro-rata on completion	Training conducted as per scope	Final invoice, training completion report, asset register, handover documents

Notes and Clarifications

1. Pro-rata Payment:

In case of phased or partial delivery/commissioning, payment under each component shall be released on a **pro-rata basis**, proportionate to quantities supplied and services completed, as per BoQ rates.

2. **Payment Timeline:**

Payments shall be released within **30 days** from the date of receipt of complete and correct invoices along with required supporting documents.

3. **Statutory Deductions:**

Applicable deductions such as GST, TDS, etc., shall be made as per prevailing Government rules.

4. **Warranty & Support:**

Warranty, maintenance, and software support during the contract period shall be deemed included in the quoted price and shall not attract any additional payment.

5. **Performance Security:**

Performance Security shall be submitted as per tender conditions prior to release of first payment.

6. Warranty, support, and maintenance costs shall be deemed to be included in the CAPEX.

7. Recurring consumables shall be treated as OPEX and will be ordered as per actual requirement.

Section III: Information to the Bidders

1. Eligibility Criteria and Documents Required

Sr. No.	Basic Requirement	Specific Requirement	Documents Required*
1	Registration	The bidder must be a Company, Society, Trust or Partnership Firm registered in India under applicable law. In case of a consortium, a maximum of two members are allowed, with the Lead Member holding at least 51% stake .	<ul style="list-style-type: none"> - Certificate of Incorporation / Registration (Company / LLP / Partnership / Society / Trust) - PAN Card - GST Registration Certificate - Authorization Letter / Board Resolution for Authorized Signatory - For consortium: Notarized Consortium Agreement (TECH-9) on ₹100 non-judicial stamp paper
2	Previous Work Experience	<ol style="list-style-type: none"> 1. The bidder (or any consortium member) must have successfully executed at least one health project for a Central or State Government organization in India within the last five (5) years. 2. Experience of supply in Govt/PSUs 	<ul style="list-style-type: none"> - Work Order / Completion Certificate / Experience Certificate/ Other Supporting Documents - Original TECH-5
3	Turnover	The bidder (or the Lead Member in case of a consortium) must have an average annual turnover of at least ₹ 3 Crores during the last three financial years — either FY FY 2022-2023, FY2023-2024, FY 2024-25.	<ul style="list-style-type: none"> - Certificate from Statutory Auditor or Audited Financial Statements for the last 3 FYs - Original TECH-3
4	Authorization Certificate	If the bidder is a manufacturer, proof of manufacturing capability must be provided. If a dealer/distributor, a valid authorization certificate from the manufacturer/a device	<ul style="list-style-type: none"> - Proof of manufacturing (for OEMs) - Authorization Certificate from Manufacturer (for distributors/dealers) - Original TECH-11

		aggregator must be submitted.	
5	Blacklisting / Debarment	The bidder should not have been blacklisted, debarred, or banned by any Central or State Government or Government Agency.	- Notarized Declaration as per TECH-10
6	Authorized Representative	A Power of Attorney in the name of the person signing the proposal.	Declaration of submitting as independent Agency from the Authorized Signatory as per TECH 4
7	Bid Processing Fee	Non-refundable fee of ₹10,000/- payable via DD/ FD/Postal deposit in favour of "CDMO KEONJHAR DMF", drawn on any Nationalized / Scheduled Bank, payable at Keonjhar.	- Original Instrument
8	Earnest Money Deposit (EMD)	Refundable EMD of ₹ 5,00,000/- payable via DD/ FD/Postal deposit in favour of "CDMO DMF KEONJHAR" drawn on any Nationalized / Scheduled Bank, payable at Keonjhar.	- Original Instrument

Notes:

1. Originals must be produced for verification upon request.
2. Failure to produce originals will result in rejection.
3. Incomplete or non-compliant submissions will be treated as non-responsive.
4. Submission of forged documents will lead to outright rejection.
5. Each page must be numbered, signed, and indexed with a Table of Contents. Each page should be numbered and signed (in full) by the authorized representative (as per TECH 4). A table of content, enumerating the page numbers of each document should be mentioned at the start of each proposal.
6. The Client reserves the right to seek clarifications or additional documents during evaluation.

2. General Instructions to Bidders

- a) The bid must strictly comply with all instructions provided in this RFP.
- b) Bids submitted by fax, telex, or telegram will not be accepted.
- c) **Partial bids are not permitted** — all components under the Scope of Work must be covered.
- d) Prices must be quoted only in the prescribed **Section V: Financial Proposal Submission Forms**

e) Both Technical and Financial Bids must be submitted on official letterhead, duly signed by the authorized signatory.

f) **Late submissions will not be accepted.**

3. Bid Preparation and Submission

(i) Envelope 1: Technical Bid

This envelope shall contain:

1. **Earnest Money Deposit (EMD)** of ₹ 5,00,000/-
2. Confirmation of acceptance of all terms & conditions
3. Declaration of non-blacklisting / debarment
4. Undertaking to provide Performance Security upon award
5. Original RFP document (signed and stamped on each page)
6. All required forms & annexures duly filled, signed, and supported with documents

(ii) Envelope 2: Financial Bid

- Financial Proposal in the prescribed **Section V: Financial Proposal Submission Forms** format, inclusive of all taxes and duties.

(iii) Outer Envelope

Both envelopes (Technical & Financial) shall be enclosed in a third, sealed, opaque outer envelope, super scribed as:

SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR

RFP Reference No. _____ Due Date: _____”

4. Earnest Money Deposit (EMD) Conditions

- EMD Amount: ₹ 5,00,000/- (DD/ FD/Postal deposit as per Annexure A)
- Payable to: **“CDMO KEONJHAR DMF”**, payable at Keonjhar
- No exemption is permitted except MSME/PSUs/Govt (Certification for the exemption need to be submit by the bidder)
- Unsuccessful bidders: EMD refunded **without interest** after completion of selection process.
- Successful bidder: EMD refunded **after submission of Performance Bank Guarantee.**

EMD Forfeiture Conditions

The EMD may be forfeited if:

- Any submitted document or information is false, misleading or forged.
- The bidder fails to furnish Performance Security within the stipulated time.
- The bidder withdraws or modifies its bid during the validity period.

5. Pre-proposal Queries & Bid Opening Procedure

Pre-Proposal Queries

- Bidders may submit queries regarding the RFP to the **CDM&PHO, Keonjhar** at **dpmu.nhmkeonjhar@gmail.com** within the date specified in the *Bidders Datasheet and Factsheet (Section I)*.
- Clarifications and responses will be uploaded on the official website: <https://kendujhar.AT KEONJHAR DISTRICT.gov.in/>
- Requests for **alteration or modification** of existing RFP terms and conditions will **not be entertained**.
- Queries must be submitted in the following format:

Page No.	Section No.	Content Requiring Clarification	Clarification Requested	Remarks

- The Client shall **not be responsible** for ensuring receipt of queries sent by bidders.
- Queries received **after the due date and time** may not be entertained.
- The purpose of query submission is to help applicants understand the RFP, project requirements, and seek clarification on any aspect of the project.
- The Client reserves the **right to hold or re-schedule** the pre-proposal process if required.
- Responses to queries will be provided in good faith; however, the Client does **not guarantee completeness or accuracy** and is **not obligated** to respond to every query.
- The Client may, at any time before the proposal submission deadline, **issue a corrigendum** to modify the RFP, either on its own or in response to queries.
- All corrigenda and clarifications will be uploaded on <https://kendujhar.AT KEONJHAR DISTRICT.gov.in/> and will be **deemed part of the RFP**.
- To allow sufficient time for bidders to consider corrigenda, the Client may **extend the proposal submission deadline** at its discretion.

Bid Opening Procedure

Technical Bids will be opened first, on the specified date/time, in the presence of bidders or authorized representatives.

Only **technically qualified bidders' Financial Bids** will be opened subsequently, with prior intimation

6. Bid Validity, Contract Period and Evaluation of Proposal

Bid Validity: 90 days from the last date of bid submission.

Contract Duration: The contract duration will be **3 (Three) Years from date of signing of the contract.**

AMC: Timely maintenance of the supplied kit should be provided by the Agency as per requirement/need of department.

Evaluation of Proposal:

A three-stage evaluation process will be conducted as explained below for evaluation of the proposals:

PRELIMINARY EVALUATION (1st Stage): Preliminary evaluation of the proposals will be done to determine whether the proposal complies with the prescribed eligibility condition and the requisite documents / information have been properly furnished by the bidder or not. Submission of following documents / information will be verified:

- Filled in Bid Submission Check List in Original (Annexure-I)
- Covering letter (TECH - 1) on bidder's letterhead requesting to participate in the selection process.
- Bid Processing Fee as applicable
- Copy of Certificate of Incorporation/ Registration
- Copy of PAN
- Copy of Goods and Services Tax Identification Number (GSTIN) (If applicable)
- Copies of Financial Statements for the last three financial years FY (i.e., 2022-23, 2023-24 & 2024-25) General Details of the Bidder (TECH - 2)
- Financial Details of the bidder (TECH - 3) along with all the supportive documents as applicable duly signed and certified as per the instruction
- Power of Attorney (TECH - 4) in favor of the person signing the bid on behalf of the bidder
- List of completed assignments of similar nature (Past Experience Details, TECH - 5) along with copies of contracts/work orders/completion/Experience certificate from previous Clients
- Self-Declaration on Conflict of Interest (TECH - 6)
- Duly filled in Technical Proposal Forms (TECH - 7)

- Declaration for not having been black-listed by any Central / State Government / Any other autonomous bodies/ International & National Organization in the recent past on the Letterhead of the agency.
- Proof documents regarding numbers of experienced professionals on its payrolls as permanent employees.
- All the pages of the proposal and enclosures/attachments are signed by the authorized representative of the bidder

*** Bids not complying to any of the above requirement, will be outrightly rejected at the discretion of the Client's authority.**

TECHNICAL EVALUATION (2nd Stage):

Technical proposal will be opened and evaluated for those bidders who qualify the preliminary evaluation stage. Detailed evaluation process as per the following parameters will be adopted for proposal evaluation:

Criteria, sub-criteria, and points system for the Evaluation of Technical Proposals:

Item No.	Marking Criteria	Maximum Marks	
1	Turn Over (Bidder means Lead Member)	30	
1.1	Average annual turnover of bidder during the last three financial years (FY 2021-22, FY 2022-23, and FY 2023-24, or FY 2022-23, FY 2023-24, and FY 2024-25) ≤ ₹3 Cr – 10 Marks > ₹3 Cr to ₹5 Cr – 20 Marks > ₹5 Crore– 30 Marks		
2	Experience (Bidder means Lead member or consortium partner in case of consortium)	30	
2.1	The bidder should have experience in deploying IoT-enabled digital diagnostic kits at least (4) devices integrated with a mobile application at Health & Wellness Centers / Ayushman Arogya Mandirs – Sub Centers (AAM-SC) for a minimum completed operational period of one (1) year within the last five (5) years ending 30 th November 2025. Deployment of ≥ 50 kits AND used on at least 5,000 beneficiaries – 10 Marks Deployment of ≥ 100 kits AND used on at least 10,000 beneficiaries – 15 Marks Deployment of ≥ 200 kits AND used on at least 20,000 beneficiaries – 20 Marks	20	

2.2	The agency should furnish the CDSCO / CE / FDA / Other Government approved certification for the devices to be supplied.	10	
3	Technical Presentation & Demonstration	40	
3.1	Company Overview – Profile, ownership, major clients, and consortium details Relevant Experience – Similar projects, digital health deployments	15	
3.2	Understanding of Assignment – Scope, methodology, proposed solution, demo of IoT-enabled Digital Diagnostic Kit Project Implementation Plan – Gantt chart, timeline, resource deployment	15	
3.3	Risk & Mitigation Strategy – Risk identification and management approach Team Composition – Key personnel profiles, manpower commitment	10	
	Total	100	

Note:

- All eligible bidders (as per pre-qualification) shall deliver a **20-minute PowerPoint presentation** before opening of Financial Proposals.
- In case of a consortium, **technical experience** will be evaluated **jointly**, while **financial capacity** will be evaluated **for the lead member only**.

*** Only bidders who secure above 70% marks in the technical evaluation will be considered for further evaluation.**

FINANCIAL EVALUATION (3rd Stage):

Financial Proposals of only those applicant Agencies who are technically qualified (i.e., obtain a minimum 70% marks in Technical Evaluation) shall be opened at this stage in the presence of the bidder's representative who wishes to attend the meeting with proper authorization letter. The name of the bidder along with the quoted financial price will be announced during the meeting.

Evaluation Process:

QCBS method will be followed during the overall selection process. The financial bids of technically qualified bidders will be opened on the prescribed date in the presence of bidder's representatives.

The lowest evaluated Financial Bid (Fm) shall be given the maximum financial score (Sf) of 100. The formula for determining the financial scores of all other bids shall be calculated as follows: $Sf = 100 \times Fm/F$, in which "Sf" is the financial score, "Fm" is the lowest price, and "F" the price of the bid under consideration. The weights given to the Technical (T) and Financial (P) Bids shall be:

T = 70, and

P = 30

Bids shall be ranked according to their combined scores, calculated using the technical score (St) and financial score (Sf) and the weights as follows:

$$S = St \times T\% + Sf \times P\%$$

The bidder, who has the highest score in the QCBS and shall be called for further process leading to the award of the contract. The bid price will include all taxes as applicable and shall be in Indian Rupees. Prices quoted in the bid must be firm and final and shall not be subject to any modifications on any account whatsoever. In case of a tie, the bidder having higher technical score will be considered the preferred bidder.

For the purpose of evaluation, the total evaluated cost shall be inclusive of all taxes & duties for which the Client will make payment to the consultant including overhead expenses.

7. Performance Bank Guarantee: (PBG) of contract value:

Within 10 days of notifying the acceptance of a proposal for award of contract, the qualified bidder shall have to furnish Security deposit in the form of a Performance Bank Guarantee amounting to **3% of Entire Contract value** from a nationalized/scheduled commercial bank in favor of "CDMO KEONJHAR DMF", as per the format at Annexure- II, for a period of three months beyond the entire contract period (i.e. PBG must be valid from the date of effectiveness of the contract to a period of 3 months beyond the contract period) as its commitment to perform services under the contract. Failure to comply with the requirements shall constitute sufficient grounds for the forfeiture of the PBG. The PBG shall be released immediately after three months of expiry of contract provided there is no breach of contract on the part of the qualified bidder. No interest shall be paid on the PBG.

8. Contract Negotiation:

Contract negotiation, if required will be held at a date, time and address as intimated to the selected bidder/s. The bidder will, as a pre-requisite for attendance at the negotiations, confirm availability of all the proposed staff for the assignment. Representative conducting negotiations on behalf of the bidder must have written authority to negotiate and conclude a contract. Negotiation will be performed, if any and availability of proposed professionals etc.

9. Award of Contract:

After completion of the contract negotiation stage, the Client will notify the successful bidder in writing by issuing an offer letter for signing the contract and promptly notifying all other bidders about the result of the selection process. The successful bidders will be asked to sign the contract after fulfilling all formalities within 15 days of issuance of the offer letter. After signing the contract, no variation or modification of the terms of the contract shall be made except by written amendment signed by both the parties. The contract will be valid for 3 years from the date of effectiveness of the contract. *Sub-contracting / outsourcing of any form shall not be allowed for any activities under this RFP.*

10. Conflict of Interest:

Conflict of interest exists in the event of:

- Conflicting assignments, typically monitoring and evaluation/environmental assessment of the same project by the eligible bidder.
- Consultants, agencies or institutions (individuals or organizations) who have a business or family relation with the Client directly or indirectly; and
- Practices prohibited under the anti-corruption policy of the Government of India and Government of AT KEONJHAR DISTRICT. The bidders are to be careful so as not to give rise to a situation where there will be any conflict of interest with the Client as this would amount to their disqualification and breach of contract.

11. Disclosure:

- a. Bidders have an obligation to disclose any actual or potential conflict of interest. Failure to do so may lead to disqualification of the bidder or termination of its contract.
- b. Bidders must disclose if they are or have been the subject of any proceedings (such as blacklisting) or other arrangements relating to bankruptcy, insolvency or the financial standing of the Bidder, including but not limited to appointment of any officer such as a receiver in relation to the Bidder's personal or business matters or an arrangement with creditors, or of any other similar proceedings.
- c. Bidders must disclose if they have been convicted of, or are the subject of any proceedings relating to:
 - A criminal offence or other serious offence punishable under the law of the land, or where they have been found by any regulator or professional body to have committed professional misconduct.
 - Corruption including the offer or receipt of an inducement of any kind in relation to obtaining any contract;
 - Failure to fulfill any obligations in any jurisdiction relating to the payment of taxes or social security contributions.

12. Anti-corruption Measure:

- a. Any effort by Bidder(s) to influence the Client in the evaluation and ranking of financial proposals, and recommendation for award of contract, will result in the rejection of the

proposal.

- b. A recommendation for award of Contract shall be rejected if it is determined that the recommended bidder has directly, or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question. In such cases, the Client shall blacklist the bidder either indefinitely or for a stated period of time, disqualifying it from participating in any related bidding process for the said period.

13. Language of Proposals:

The proposal and all related correspondence exchanged between the bidder and the Client shall be written in the English language. Supporting documents and printed literature that are part of the proposal may be in another language provided they are accompanied by an accurate translation of the relevant passages in English with self-certification for accuracy, in which case, for the purposes of interpretation of the Proposal, the translated version shall govern.

14. Cost of bidding:

The Bidder shall bear all costs associated with the preparation and submission of its proposal. The Client shall not be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process. Bidder/s is/are not allowed to submit more than one proposal under the selection process. Alternate bids are also not allowed.

15. Legal Jurisdiction:

All legal disputes are subject to the jurisdiction of District Session Court, Keonjhar only.

16. Governing Law and Penalty Clause:

The schedule given for delivery is to be strictly adhered to in view of the strict time schedule. Any unjustified and unacceptable delay in delivery shall render the bidder liable for liquidated damages and thereafter the Client holds the option for cancellation of the contract for pending activities and complete the same from any other agency. The Client may deduct such sum from any money from their hands due or become due to bidder. The payment or deduction of such sums shall not relieve the bidder from his obligations and liabilities under the contract. The rights and obligations of the Client and the bidder under this contract will be governed by the prevailing laws of Government of India / Government of AT KEONJHAR DISTRICT. Failure on bidder's part to furnish the deliverables as per the agreed timeline will enforce a penalty @ 1% per week subject to maximum of 10% of the total contract value. The amount will be deducted from the subsequent payment. In addition, the PBG amount shall also be forfeited. The decision of the authority placing the contract, whether the delay in development has taken place on account of reasons attributed to the bidder shall be final.

17. Confidentiality:

Information relating to the evaluation of proposals and recommendations concerning

awards shall not be disclosed to the bidders who submitted the proposals or to other persons not officially concerned with the process, until the publication of the award of contract. The undue use by any Consultant of confidential information related to the process may result in rejection of its proposal and may be subject to the provisions of the Client's antifraud and corruption policy. During the execution of the assignment except with prior written consent of the Client, the consultant or its personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the contract.

18. Amendment of the RFP Document:

At any time before submission of proposals, the Client may amend the RFP by issuing an addendum through website www.Keonjhar.AT KEONJHAR DISTRICT.gov.in. Any such addendum will be binding on all the bidders. To give bidders reasonable time in which to take an addendum into account in preparing their proposals, the Client may, at its discretion, extend the deadline for the submission of the proposals.

19. Client's right to accept any proposal, and to reject any or all proposal/s

The Client reserves the right to accept or reject any proposal, and to annul or amend the bidding/selection/evaluation process and reject all proposals at any time prior to award of contract award, without assigning any reason there of and thereby incurring any liability to the bidders.

20. Copyright, Patents and Other Proprietary Rights:

Chief District Medical & Public Health Officer (CDM&PHO), Keonjhar , AT KEONJHAR DISTRICT, shall be entitled to all intellectual property and other proprietary rights including but not limited to patents, copyrights and trademarks, with regard to documents and other materials which bear a direct relation to or are prepared or collected in consequence or in the course of the execution of this contract. At the Client's request, the Agency shall take all necessary steps to submit them to the Client in compliance with the requirements of the contract.

21. Force Majeure:

For purpose of this clause, "Force Majeure" means an event beyond the control of the agency and not involving the agency's fault or negligence and not foreseeable. Such events may include, but are not restricted, wars or revolutions, fires, floods, riots, civil commotion, earthquake, epidemics or other natural disasters and restriction imposed by the Government or other bodies, which are beyond the control of the agency, which prevents or delays the execution of the order by the agency. If a force Majeure situation arises, the agency shall promptly notify Client in writing of such condition, the cause thereof and the change that is necessitated due to the condition. Until and unless otherwise directed by the Client in writing, the Agency shall continue to perform its obligations under the contract as far as is reasonably practical and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event. The agency shall advise Client in writing, the beginning and the end of the above causes of delay, within seven days of the occurrence and cessation of the Force Majeure condition. In the event of a delay lasting for more than one

month, if arising out of causes of Force Majeure, Client reserves the right to cancel the contract without any obligation to compensate the agency in any manner for whatsoever reason.

22. Settlement of Disputes:

The Client and the Consultant shall make every effort to resolve amicably, by direct informal negotiation, any disagreement or dispute arising between them under or arising from or in connection with the Contract within thirty (30) days from the commencement of such informal negotiation. All dispute resolution proceedings shall be held at Keonjhar, AT KEONJHAR DISTRICT, and the language of such proceedings and that of all documents and communications between the parties shall be in English. District Collector cum Chairperson and Managing Trustee, District Mineral Foundation, Keonjhar Government of AT KEONJHAR DISTRICT will be the final authority to resolve the dispute arising between and the Client and the Consultant.

23. Disqualification of Proposal:

The proposal is liable to be disqualified in the following cases as listed below:

- Proposal submitted without Bid Processing Fee as applicable
- Proposal not submitted in accordance with the procedure and formats as prescribed in the RFP During validity of the proposal, or its extended period, if any, the bidder increases the quoted prices
- Proposal is received in incomplete form; Proposal is received after due date and time for submission of bid Proposal is not accompanied by all the requisite documents/information A commercial bid submitted with assumptions or conditions
- Bids with any conditional technical and financial offer and if the bidder provides any assumptions in the financial proposal or qualifies the commercial proposal with its own conditions, such proposals will be rejected even if the commercial value of such proposals is the lowest / best value
- Proposal is not properly sealed or signed
- Proposal is not conforming to the requirement of the scope of the work of the assignment. Bidder tries to influence the proposal evaluation process by unlawful/corrupt/fraudulent means at any point of time during the bid process
- If, any of the bid documents (including but not limited to the hard and soft/electronic copies of the same, presentations during evaluation, clarifications provided by the bidder), excluding the commercial bid, submitted by the bidder is found to contain any information on price, pricing policy, pricing mechanism or any information indicative of the commercial aspects of the bid; Bidders or any person acting on its behalf indulges in corrupt and fraudulent practices & any other condition/situation which holds the paramount interest of the Client during the overall section process.

Section IV: Technical Proposal Submission Forms

Tech - 1 Covering Letter

(On Bidder's Letter Head)

[Location, Date]

To,

**Chief District Medical & Public Health Officer (CDM&PHO),
District Headquarter Hospital,
Keonjhar – 758001, AT KEONJHAR DISTRICT**

Subject: SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR

Dear Sir,

I, the undersigned, offer to provide the services for the proposed assignment in respect to your Request for Proposal No.: __, Dated: _____. I hereby submit the proposal which includes this technical proposal sealed under a separate envelope. Our proposal will be valid for acceptance up to **90 Days** and I confirm that this proposal will remain binding upon us and may be accepted by you at any time before this expiry date.

All the information and statements made in this technical proposal are true and correct and I accept that any misinterpretation contained in it may lead to disqualification of our proposal. If negotiations are held during the period of validity of the proposal, I undertake to negotiate on the basis of the proposal submitted by us. Our proposal is binding upon us and subject to the modifications resulting from contract negotiations.

I have examined all the information as provided in your Request for Proposal (RFP) and offer to undertake the service described in accordance with the conditions and requirements of the selection process. I agree to bear all costs incurred by us in connection with the preparation and submission of this proposal and to bear any further pre-contract costs. In case, any provisions of this RFP/ ToR including of our technical & financial proposal is found to be deviated, then your department shall have rights to reject our proposal. I confirm that, I have the authority to submit the proposal and to clarify any details on its behalf.

I understand you are not bound to accept any proposal you receive. I remain,

Yours faithfully,

Authorized Signatory with :

Date and Seal

Name :

Designation :

Address of Bidder :

Contact Number of Bidder :

Email id of Bidder :

Tech 2: Bidder's Organization (Lead Bidder In case of consortium)

S. No.	Description	Full Details
1	Name of the Bidder	
2	Address for communication: Tel: Email id:	
3	Name of the authorized person signing & submitting the bid on behalf of the Bidder: Mobile No.: Email id:	
4	Registration / Incorporation Details Registration No: Date & Year. :	
5	Local office in AT KEONJHAR DISTRICT If Yes, please furnish contact details	Yes / No
6	Bid Processing Fee Details Amount: DD/ /FD/Postal Deposit No.- Date: Name of the Bank:	
7	EMD Details Amount: DD/ /FD/Postal Deposit No.- Date: Name of the Bank:	
8	PAN Number	
9	Goods and Services Tax Identification Number (GSTIN)	
10	Willing to carry out assignments as per the scope of work of the RFP	YES
11	Willing to accept all the terms and conditions as specified in the RFP	YES

Authorized Signatory with _____ : Date and Seal

Name : _____

Designation : _____

Address of Bidder : _____

Contact Number of Bidder : _____ -

Email id of Bidder : _____

Bidders should submit the required supporting documents as mentioned above. Non-submission of required documents as listed above will lead to rejection of the bid.

Bidder's Organization (Consortium Member)

S. No.	Description	Full Details
1	Name of the Bidder / Lead Bidder (In case of consortium_)	
2	Address for communication: Tel: Email id:	
3	Name of the authorized person signing & submitting the bid on behalf of the Bidder: Mobile No.: Email id:	
4	Registration / Incorporation Details Registration No: Date & Year. :	
5	Local office in AT KEONJHAR DISTRICT If Yes, please furnish contact details	Yes / No
8	PAN Number	
9	Goods and Services Tax Identification Number (GSTIN)	
10	Willing to carry out assignments as per the scope of work of the RFP	YES
11	Willing to accept all the terms and conditions as specified in the RFP	YES

Authorized Signatory with _____ : Date and Seal

Name : _____
Designation : _____ **Address of**
Bidder : _____ **Contact**
Number of Bidder : _____
Email id of Bidder : _____

Bidders should submit the required supporting documents as mentioned above. Non-submission of required documents as listed above will lead to rejection of the bid.

Tech 3: Bidders Financial Details

Annual Average Turnover Statement

(To be furnished in the letter head of the Chartered Accountant)

Name of the Agency:				
Financial Information (In INR)				
Details				Average
Turnover (in Crores)				
	<i>Page no in the bid proposal</i>	<i>Page no in the bid proposal</i>	<i>Page no in the bid proposal</i>	
* Provisional audited statement shall not be considered. Supporting Documents: Audited certified financial statements for the last three FYs (Submission of copies of Income & Expenditure Statement, P/L and Balance Sheet for the respective financial years is mandatory along with this form)				
<i>Filled in information in this format must have to be jointly certified and sealed by the CA and the authorized representative of the bidder and to be furnished along with the technical proposal, failing which the proposal will be out rightly rejected.</i>				

Signature and Seal of the Company Auditor / Chartered Accountant with Date in original
Name of Chartered Accountant / Authorized Signatory of Company Auditor
[In full initials with Date and Seal]: _____

Membership No. Chartered Accountant / Authorized Signatory of Company Auditor

Authorized Signatory with : Date and Seal

Name : _____

Designation : _____

Address of Bidder : _____

Contact Number of Bidder: _____

Email id of Bidder : _____

[NB: No Scanned Signature will be entertained] Bidders should submit the required supporting documents as mentioned above. Non-submission of required documents as listed above will lead to rejection of the bid.

Tech 4: Format for Power of Attorney

(Notarized on INR 100.00 Stamp Paper)

I, _____, the _____ (Designation) of (Name of the Organization) in witness where of certify that **<Name of person>** is authorized to execute the attorney on behalf of **<Name of Organization>**, **<Designation of the person>** of the company acting for and on behalf of the company under the authority conferred by the **< Notification/ Authority order no.>** Dated **<date of reference>** has signed this Power of attorney at **<place>** on this day of **<day><month>**, **<year>**.

The signatures of **<Name of person>** in whose favour authority is being made under the attorney given below are hereby certified.

Name of the Authorized Representative:

(Signature of the Authorized Representative with Date)

CERTIFIED:

Signature, Name & Designation of person executing attorney:

Address of the Bidder:

Tech 5: Bidders Past Experience Details

1. Experience in any health projects in **Central Govt / State Govt / District Government Health Authority** of at least one year duration within the last 5 Years

Sr. No.	Name of the Project*	Details of Deployed Health Project / Number of Centers Covered / Number of Beneficiaries Served	Client Name, Contact Details & Address	Name of Funding Agency (if different from Client)	Project Start Date (DD/MM/YYYY)	Project End Date (DD/MM/YYYY)	Major Tasks Carried Out	Page No. of Attached Work Order / Experience Certificate/ Other Supporting Documents
1								
2								
3								
4								

* Kindly mention the Work-order / project year-wise starting from the most recent Work-order / project undertaken.

**Photocopies of Work Orders/ Sanction Orders/ MOUs/ Engagement Letters/ Completion Certificates / Experience Certificate/ Any Supporting letter from Clients for completion of work [s] of equivalent projects to be attached. More lines can be added for enumerating the relevant experiences. Mention the Page no (s) in your bid application where the copies of the relevant work order / contract are placed.

*** For the projects which are already closed, submission of completion certificate is mandatory.

Authorized Signatory : with Date and Seal

Name : _____

Designation : _____

Address of Bidder : _____

Contact Number of Bidder : _____

Email id of Bidder : _____

Tech 6: Declaration of Conflict of Interest and Activities

Are there any activities carried out by your Agency which are of conflicting nature as mentioned in Section 2: [Instruction to the Bidder] under Eligibility Criteria: Para (14). If yes, please furnish details of any such activities.

If no, please certify,

On Bidders Letter

I hereby declare that our Agency is not indulged in any such activities which can be termed as the conflicting activities as mentioned in **Section 2: [Instruction to the Bidder] under Eligibility Criteria: Para (14)**.

I also acknowledge that in case of misrepresentation of any of the information, our proposal / contract shall be rejected / terminated by the Client which shall be binding on us.

Authorized Signatory with : Date and Seal

Name : _____

Designation : _____

Address of Bidder : _____

Contact Number of Bidder: _____

Email id of Bidder : _____

Bidders should submit the required supporting Documents as mentioned above. Non - submission of required Documents as listed above will lead to rejection of the bid.

Tech-7: Description of Approach, Methodology, and Workplan to Undertake the Assignment

Technical Approach, Methodology, and Work Plan are critical components of the Technical Proposal. Bidders should explain their understanding of the assignment, approach to service delivery, methodology for executing activities, and expected outputs. They should highlight key challenges, their significance, and the technical approach proposed to address them.

A. Understanding of Project Needs, Challenges, and Risk Mitigation

Project Needs:

- Deployment of IoT-enabled digital diagnostic devices at Sub-Centers and VHSND sites in Keonjhar district.
- Accurate, real-time monitoring of maternal health parameters (BP, Hb, FHR, pulse, glucose, weight, urine tests).
- Reduction of manual errors and delays in reporting to RCH/NHM dashboards.

Key Challenges:

- Low internet connectivity in remote areas.
- Limited capacity of ANMs, CHOs, and field staff in digital diagnostics.
- Detection and timely referral of high-risk pregnancies.
- Ensuring data accuracy, secure storage, and compliance with health information standards.

Risk Mitigation Strategies:

- Preventive maintenance and timely replacement of faulty devices.
- Hands-on and refresher training for staff.
- Offline functionality in mobile applications to ensure uninterrupted data capture.
- Real-time cloud-based dashboard monitoring for supervisors and district officials.

B. Approach, Methodology, and Work Plan

Deployment & Operations:

- Supply, installation, and commissioning of IoT-enabled POC devices as per Technical Specifications.
- Integration of devices with the Android mobile application for automatic Bluetooth data transfer.
- Ensuring all devices are calibrated and operational as per schedule.

Application Software Demonstration:

- Real-time data capture from connected devices through the integrated mobile application.

- Dashboard for real-time monitoring by district and block officials.

Work Plan:

- Detailed schedule for device deployment, training sessions, and handover.
- Preventive maintenance and technical support plan.
- Capacity building and user training using manuals, videos, and SOPs.
- Periodic reporting via dashboards (weekly, monthly, annual) for program monitoring.

Unique Selling Proposition (USP) & Additional Features:

- Seamless integration of multiple POC devices into a single application.
- Error-prevention and validation mechanisms to ensure accuracy.
- Cloud-enabled secure storage with quick retrieval and backup.
- Population Health Intelligence dashboard for actionable insights.
- Interoperability with existing HIS and government health portals.

Authorized Signatory

- Name:
- Designation:
- Address of Bidder:
- Contact Number:
- Email ID:
- Date & Seal:

Instructions for Bidders

- Limit description to 5–7 pages, using Arial or Times New Roman, Font Size 10.
- **Technical Presentation Format for Selected Agencies:**

Maximum Number of Slides	Slide Heading	Maximum Marks	Maximum Time
1–3	Understanding of Project Needs, Challenges, and Risk Mitigation	10	10 minutes
4–10	Approach, Methodology, Work Plan, USP, Additional Software/Features, Demonstration of Application Software (biometric registration, vitals, lab tests, drug dispensing, vehicle tracking, follow-up/referral, HMIS dashboard)	30	15 minutes
–	Question & Answer Session	–	5 minutes

Notes:

1. Submitted information must correspond to the Technical Presentation. Colour print-out of the PPT must be submitted with the Technical Bid.
2. All claims must be substantiated with supporting documents.

Tech 8: Proposed Plan to Carry out the Assignment

Month	▶ 1	2	3	4
Sequence of Activities / Sub Activities ↓				

Indicate all main activities / sub activities of the proposed assignment and other associate sub-periodic activities.

Authorized Signatory with : Date and Seal

Name : _____

Designation : _____

Address of Bidder : _____

Contact Number of Bidder: _____

Email id of Bidder : _____

Tech 9: CONSORTIUM AGREEMENT

(On stamp paper of Rs.100/- purchased in the name of the executing companies or as required by the jurisdiction in which executed)

This Consortium Agreement executed on this ____ day of ___, 25, by and between:

1. Lead Member

M/s. _____, an organization incorporated under the provisions of the _____, and having its registered office at _____, (hereinafter referred to as the "Lead Member", which expression shall, unless repugnant to the context, include its successors and permitted assigns).

2. Second Member

M/s. _____, an organization incorporated under the provisions of the _____, and having its registered office at _____, (hereinafter referred to as the "Second Member", which expression shall, unless repugnant to the context, include its successors and permitted assigns).

The Lead Member and the Second Member shall hereinafter be collectively referred to as the "Consortium Members", and individually as a "Consortium Member", for the purpose of submitting a Proposal to the:

Chief District Medical & Public Health Officer (CDM&PHO), Keonjhar

in response to the Request for Proposal (RFP) No. _____ dated _____, for selection of a bidder for " **SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR**"

WHEREAS

1. The RFP document stipulates that a consortium of a maximum of two (2) organizations, meeting the eligibility criteria, may submit a proposal.
2. The Proposal shall be signed by the Lead Member, who shall be authorized to legally bind all Consortium Members.
3. All Consortium Members shall be jointly and severally liable for the performance and obligations under the RFP and any resultant Agreement(s).
4. A duly signed Consortium Agreement is required to be submitted along with the Proposal.
- 5.

NOW, THEREFORE, THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. Lead Member: M/s. _____ shall act as the Lead Member of the Consortium. The Consortium Members jointly and severally agree to be bound and fully responsible to **CDM&PHO, Keonjhar**

for the performance of all obligations under the RFP and any resultant Agreement(s).

2. Equity and Control: The Lead Member shall hold and maintain at least 51% stake in the Consortium throughout the contract period as specified in the RFP document.

3. Joint and Several Liability: In case of any breach or default by the Lead Member, all Consortium Members shall be jointly and severally responsible for fulfilling all obligations and liabilities under the RFP and Agreement(s).

4. Indemnity: If Chief District Medical & Public Health Office, Keonjhar, AT KEONJHAR DISTRICT suffers any loss or damage due to any default or breach by the Consortium, all Consortium Members shall jointly and severally make good such loss or damage on demand, without demur or contest. **CDM&PHO, Keonjhar** shall not be obliged to proceed against the Lead Member before proceeding against other Members.

5. Financial Liability: The financial liability of each Consortium Member to **CDM&PHO, Keonjhar** shall be unlimited with respect to any claims arising from the performance or non-performance under the RFP or Agreement(s). All Members shall be jointly and severally liable.

6. Sharing of Responsibilities: The internal division of work between the Consortium Members shall not limit or dilute their joint and several liabilities to **CDM&PHO, Keonjhar**

7. Legal Jurisdiction: This Agreement shall be governed and interpreted in accordance with the laws of India, and the Courts at Keonjhar, AT KEONJHAR DISTRICT shall have exclusive jurisdiction in all matters arising thereunder.

8. Bank Guarantee and EMD: If selected as the Agency, the Consortium Members shall jointly and severally be responsible for furnishing the Performance Bank Guarantee and the Earnest Money Deposit (EMD) as required under the RFP. The Lead Member shall submit the EMD on behalf of the Consortium in the form prescribed by **CDM&PHO, Keonjhar**.

9. Validity and Enforceability: This Agreement shall be irrevocable and shall remain in force until discharged by OSH&FWS. It shall take effect from the date of execution.

10. Roles and Responsibilities:

Member of Consortium	Responsibilities
Lead Member	_____
Second Member	_____

IN WITNESS WHEREOF, the Members of the Consortium have executed this Agreement and affixed their respective seals through their authorized representatives on the day, month, and year first above written.

For and on behalf of Lead Member

M/s. _____
(Signature of Authorized Representative)

Name: _____ Designation: _____ Seal:

WITNESSES:

1. Signature: _____ Name: _____ Designation: _____
2. Signature: _____ Name: _____ Designation: _____

For and on behalf of Second Member

M/s. _____

(Signature of Authorized Representative) Name: _____ Designation:

Seal: _____

WITNESSES:

1. Signature: _____ Name: _____ Designation: _____
2. Signature: _____ Name: _____ Designation: _____

TECH 10: Affidavit Format for Not Blacklisting

(Notarized on INR.100/- Non-Judicial Stamp Paper) Affidavit

I, M/s. _____ (the name of the Organization) having our registered office at

_____, <HQ address of the Organisation> hereby certify and confirm that we or any of our promoter(s) / Director(s) are not barred by Department of Health & FW, Govt. of AT KEONJHAR DISTRICT / Social Security & Empowerment of Persons With Disabilities Department, Govt. of AT KEONJHAR DISTRICT / or any other entity of GoO or blacklisted by any State Government or Central Government / Department / District Administration / Organization in India from participating in Tenders as on the ___ (Date of Signing of this proposal).

In case the agency has been blacklisted previously, the details of the same shall be furnished in below format.

Sr. No.	Name of the Govt. dept/Organization/ that backlisted the Agency	Duration from which the blacklisting started to when it ended	Reason for being Blacklisted	Issues that led to blacklisting was resolved / Not resolved	Remarks
1					
2					

We further confirm that we are aware that, our proposal for the captioned Project would be liable for rejection in case any material misrepresentation is made or discovered at any stage of the Bidding Process or thereafter during the agreement period.

Dated this _____ Day of _____, 2025

Authorized Signatory with Date and Seal

Name : _____
Designation : _____
Address of Bidder : _____
Contact Number of Bidder: _____
Email id of Bidder : _____

Tech-11: AUTHORIZATION CERTIFICATE

(On Manufacturer's Letterhead / Device Aggregator Letterhead)

To:

The Chief District Medical & Public Health Officer (CDM&PHO)
District Headquarter Hospital
Keonjhar - 758001, AT KEONJHAR DISTRICT

[Location, Date]

Subject: SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR— Technical Proposal

Sir/Madam,

This is to certify that **[Name of Dealer/Distributor Company]**, having its registered office at **[Address of Dealer/Distributor]**, is an authorized **dealer/distributor** of **[Name of Manufacturer / Device Aggregator]** for the supply, sales, and support of **[Name of Device(s) / Product(s)]**.

We hereby authorize **[Dealer/Distributor Name]** to participate in the **RFP / Tender No.:** _____, issued by **[Client / Department Name]**, for the " **SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR** "

We confirm that all **technical support, training, warranty services, and supply** of the above-mentioned products will be provided by **[Manufacturer / Device Aggregator]** for the duration of the contract.

For [Manufacturer / Device Aggregator Name]

Authorized Signatory: _____

Name: _____

Designation: _____

Company Seal / Stamp: _____

Section V: Financial Proposal Submission Forms

(On Bidder's Letterhead)

To:

The Chief District Medical & Public Health Officer (CDM&PHO)
District Headquarter Hospital
Keonjhar - 758001, AT KEONJHAR DISTRICT

[Location, Date]

Subject: SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR

[FINANCIAL PROPOSAL]

Sir/Madam,

I, the undersigned, hereby offer to provide the services for "SUPPLY AND INCIDENTAL SERVICE OF IOT-ENABLED DIGITAL DIAGNOSTIC KITS FOR HEALTH SUB CENTER (SC), IN KEONJHAR DISTRICT UNDER DMF, KEONJHAR"

1. , AT KEONJHAR DISTRICT under DMF, Keonjhar" in accordance with your Request for Proposal (RFP) No. _____, dated _____.
2. I have examined the Bidding Documents and understood their contents. Accordingly, I submit our Financial Proposal for the aforesaid project.
3. The Bid is unconditional and unqualified.

4. **Financial Proposal Details:**
Our proposal includes:
 - **Capital Expenditure (CAPEX):** IoT-enabled POC Device Kits
 - **Operational Expenditure (OPEX):** Consumables & Test Strips
 - **Total Cost (CAPEX + OPEX, including GST)**

i) Capital Expenditure (CAPEX)

Scope: Supply, installation, and commissioning of IoT-enabled Digital Diagnostic Kits for Sub-Centers, inclusive of 3-year warranty.

Components of One Digital Diagnostic Device Kit:

- **Medical Devices:** Bluetooth-enabled Blood Pressure Monitor, Pulse Oximeter, Glucometer, Hemoglobinometer, Fetal Heart Monitor, Weight Scale
- **Mobile Device:** Android smartphone with preloaded unified application for all digital diagnostic devices
- **Accessories:** Briefcase / Carry Bag with secure compartments
- **Software:** Web-based dashboard for real-time monitoring, support & training

Cost Details:

Description	Amount (Rs.)
Unit Cost per Kit (3-Year Warranty*, excl. GST)	
Total Cost for 134 Sub-Centers (excl. GST)	
GST @ --- %	
Total Cost (incl. GST)	

ii) Operational Expenditure (OPEX)

Scope: Supply of consumables and test strips

Consumable Requirements per Sub-Centre:

Consumable	Unit Rate (Rs., excl. GST)	Number Of Strips	Total Cost per Sub-Centre (Rs., excl. GST)
Glucose Strips		60000	
Hemoglobin Strips		60000	
Urine Dipstick Strips		55000	
Total			

- **Total OPEX (excl. GST):** Rs. _____
- **GST @%:** Rs. _____
- **Total OPEX (incl. GST):** Rs. _____

3. Grand Total for Evaluation

Component	Total Cost (Excl. GST)	GST	Total Cost (Incl. GST)
CAPEX (POC Device Kits)			
OPEX (Consumables & Strips)			
Grand Total			

Note: For evaluation purposes, the Grand Total **exclusive of GST** will be considered.

5. The above-quoted amount is inclusive of all applicable taxes at the time of invoicing.
6. I undertake that, in the event of acceptance of our bid, the services shall be provided in accordance with the terms and conditions stipulated in the RFP.
7. Our financial proposal shall remain binding for 90 days from the proposal submission date, subject to modifications arising from contract negotiations.
8. I have carefully read and understood the RFP terms and conditions and undertake to provide the services accordingly.
9. I understand that you are not bound to accept any proposal you receive.

Yours faithfully,

Authorized Signatory: _____

Name: _____

Designation: _____

Address of Bidder: _____

Contact Number: _____

Email ID: _____

Date: _____

Seal of Bidder: _____

Section VI: Annexures

Annexure-I

Annexure I: Bid Submission Checklist

Bidders shall ensure submission of all required supporting documents in appropriate envelopes (Technical Proposal and Financial Proposal). All pages should be **numbered, indexed, signed (in full)** by the authorized representative, and **spiral bound**.

Failure to meet eligibility criteria or submit mandatory documents shall lead to **rejection of the bid**.

	Description	Submitted (Yes/No)	Page No.
Technical Proposal (Original)			
1	Filled-in Bid Submission Checklist (Annexure I)		
2	Covering Letter (TECH 1)		
3	Bid Processing Fee of INR 10,000/- (DD)		
4	EMD of INR 5,00,000/- (DD)		
5	Certificate of Incorporation / Registration		
6	Copy of PAN		
7	Copy of GSTIN		
8	IT Returns for FYs 2022-23, 2023-24 & 2024-25		
9	General Details of the Bidder (TECH 2)		
10	Financial Details (TECH 3) with Balance Sheet & P/L		
11	Power of Attorney (TECH 4)		
12	List of Completed Assignments with Proof (TECH 5)		
13	Self-Declaration on Potential Conflict of Interest (TECH 6)		
14	Approach, Methodology & Work Plan (TECH 7)		
15	Proposed Plan to Carry out the Assignment (TECH 8)		
16	Consortium Agreement (TECH 9)		
17	Affidavit for Not Blacklisted (TECH 10)		
18	Authorization Certificate (TECH 11)		
19	Certifications & Brochures of Devices		
Financial Proposal (Original)			
18	Covering Letter for Financial Proposal		

Undertaking

- All information has been submitted as per prescribed format and procedure.
- Each part has been separately bound with no loose sheets, with each page numbered and indexed.
- All pages of the proposal have been **sealed and signed** in full by the authorized representative.

Authorized Signatory: _____

Name: _____

Designation: _____

Address: _____

Contact Number: _____

Email ID: _____

Date: _____

Seal of Bidder

Annexure -II

(Definitions and Acronyms)

Acronym	Full Form	Acronym	Full Form
AAM-SC	Ayushman Arogya Mandir – Sub Centre	HRP	High-Risk Pregnancy
ANM	Auxiliary Nurse Midwife	HIS	Health Information System
ANC	Antenatal Care	IoT	Internet of Things
ASHAs	Accredited Social Health Activists	LOI	Letter of Intent
BP	Blood Pressure	NHM	National Health Mission
CAPEX	Capital Expenditure	OPEX	Operational Expenditure
CDM&PHO	Chief District Medical & Public Health Officer	PAN	Permanent Account Number
CDSCO	Central Drugs Standard Control Organization	PBG	Performance Bank Guarantee
CHOs	Community Health Officers	POC	Point-of-Care
DMF	District Mineral Foundation	QCBS	Quality and Cost Based Selection
EMD	Earnest Money Deposit	RCH	Reproductive and Child Health
FHR	Fetal Heart Rate	RFP	Request for Proposal
FY	Financial Year	SOPs	Standard Operating Procedures
GSTIN	Goods and Services Tax Identification Number	ToR	Terms of Reference
Hb	Haemoglobin	USP	Unique Selling Proposition
HWCs	Health and Wellness Centres	VHSND	Village Health Sanitation and Nutrition Day

Annexure III: Performance Bank Guarantee Format

To

The Chief District Medical & Public Health Officer (CDM&PHO),
District Headquarter Hospital,
Keonjhar - 758001, AT KEONJHAR DISTRICT.

[Location, Date]

WHEREAS

.....
(Name and address of the Bidder/Agency)
(hereinafter called "the Bidder/Agency") has undertaken, in pursuance of RFP No.
dated, to provide the service (description of services)
(hereinafter called "the Contract").

AND WHEREAS

It has been stipulated by (Name of the Client) in the said Contract that the Bidder/Agency shall furnish a bank guarantee from a scheduled commercial bank recognized by you for the sum specified therein as security for compliance with its obligations under the Contract.

AND WHEREAS

We, (Name of the Bank), have agreed to give the Bidder/Agency such a bank guarantee.

NOW

THEREFORE

We hereby affirm that we are guarantors and responsible to you, on behalf of the Bidder/Agency, up to a total of (amount of the guarantee in words and figures), and we undertake to pay you, upon your first written demand declaring the Bidder/Agency to be in default under the Contract, any sum or sums within the limits of (amount of guarantee) as aforesaid, without your needing to prove or show grounds or reasons for your demand.

We hereby waive the necessity of your demanding the said debt from the Bidder/Agency before presenting us with the demand.

We further agree that no change, addition, or modification to the terms of the Contract or any Contract documents made between you and the Bidder/Agency shall release us from any liability under this Guarantee, and we hereby waive notice of any such change, addition, or modification.


CDM & PHO
Keonjhar

This Performance Bank Guarantee shall be valid until the day of (month and year). Our branch at Keonjhar, (Name & Address of the Bank), is liable to pay the guaranteed amount, or any part thereof, only if you serve upon us at our Keonjhar branch a written claim or demand received by us on or before; otherwise, the Bank shall be discharged of all liabilities under this Guarantee thereafter.

For the Bank:

Signature of the Authorized Officer of the Bank: _____

Name and Designation of the Officer: _____

Seal, Name & Address of the Bank & Branch: _____

****End of the document****